



Expodefensa 2019

Feria Internacional de Defensa y Seguridad
International Defense and Security Trade Fair

**BOGOTA, CENTER
OF INNOVATION
FOR SECURITY
AND DEFENSE**

2nd TO 4th DECEMBER
BOGOTA-COLOMBIA
www.expodefensa.com.co

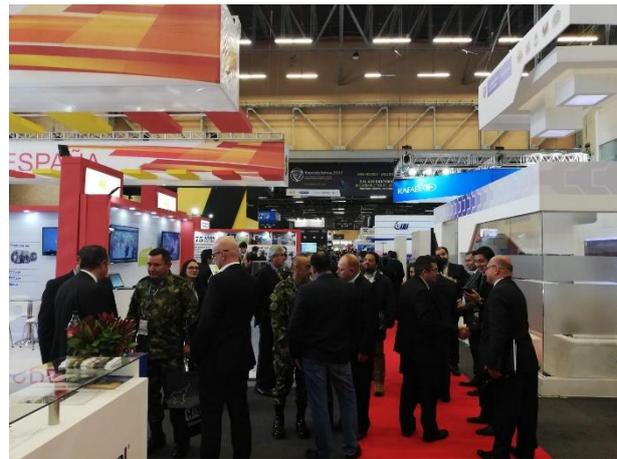
4 December 2019, Bogota

Expodefensa presented the best innovations in Security and Defense and closed its doors with 13,000 participants

From December 2 to 4, the seventh edition of Expodefensa, International Security and Defense exhibition, the leading hub in Latin America for innovations and technological developments in land, air and naval domains, was held in Corferias.

The exhibition was held on 10,000 sqm area and resulted in participation of 251 exhibitors from 26 countries, 60 official delegations and 120 delegates from 24 countries, Spain, as country guest of honor and the attendance of more than 13,000 participants.

Expodefensa 2019 attendees discovered technological solutions of the industry, exchanged experiences and business ideas with suppliers and participated in workshops and conferences covering topics such as remotely manned systems, road map for space development in Colombia, drones were discussed: threats and solutions, an intelligence approach in the fight against drugs, satellite video surveillance and others.



Andrea Díaz, project manager Corferias-Expodefensa, said that year after year Expodefensa has facilitated the business exchanges between national and international companies that work in the creation and implementation of projects that respond to defense and security needs. *“The market of the sector has grown in the Latin American and the Caribbean region, so that in each edition of the fair transformative technologies are shown. Therefore, we successfully close one more edition of the international event”.*

Patrick Colas Des Francs, CEO of Coges International, explained that Expodefensa has become an economic HUB and innovation in security matters throughout the Latin American region, being one of the most important international fairs in the sector. *“With 50 years of experience, it is a pleasure for us to be part of the organizers of Expodefensa. Without a doubt, being present at the fair gives us a plus in Latin America”.*

Carlos Holmes Trujillo, Minister of National Defense of Colombia, said that *“the defense and security sector in Colombia has the mission of exercising sovereignty and, above all, guaranteeing security in every corner of the country, generating tranquillity and support for each of the Colombians, always by the hand of the law. Given that, the fair has become a place to learn about advances in science, technology and innovation”.*

Ángel Olivares Ramírez, Secretary of State for Defense of the Government of Spain, said that this region of the world has been an international technology reference for more than 35 years. *“We share the challenges facing the Colombian defense industrial base, an industrial base that must involve the vehicle of the industry in progress and at the same time to be aligned with the rest of the actors involved in the fields of research, development and industrial innovation”.*



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General (RA) Julio Alberto González, General Manager of the Corporation of the High Technology Corporation for Defense, Codaltec, said the fair was "a total success" and has become the best window not only for the industry of the defense sector, but to show the operational capabilities of the Military Forces and the National Police. *"We were able to show the work of Colombian engineering that responds to the needs of the sector."*

The exhibitors are very satisfied with Expodefensa 2019 and its quality. The organizers have very positive feedback. Here are some quotes of companies:

Daniela Torres, Saab communications manager, said: "We saw a growth in the event by having an environment that allowed us to be with the ideal clients expected in this type of specialized fairs. We had high-level meetings. What we achieve is very positive for us".

Sebastián Catolfi-Salvoni, responsible for Business Development at HisdeSAT, the owner, operator and operator of the PAZ satellite, confirmed: *"for our part as a satellite operator, the experience at the fair was very positive, because it allowed us to approach our potential customers. In addition, we are working with the Ministry of Defense on our earth observation satellite, PAZ"*.

Rami Shmueli, CEO of RT LTA Systems, an Israeli company, said: *"We are very satisfied with the results of this seventh edition. On the first day of this edition of Expodefensa 2019, we achieved more business opportunities than during the entire fair in the last edition, since we had the presence of Colombian armed forces personnel, delegations from other nations and interested people who are potential clients"*.

José Luis Peinado, vice-president of sales for Latin America at Hexagon Manufacturing Intelligence, said: *"This fair was an opportunity to strengthen our commercial relations with the Army and the Air Force, with which we have been working for more than six years. Additionally, we managed to get very good customers in the region with the delegations that were present during the fair"*.

The organizers thank all the participants and look forward to seeing you next time at Expodefensa from November 29 to December 1, 2021 in Bogota, Colombia.

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